

April 5, 2002

RE: Blood and Transfusion Services Reimbursement Seminars

Dear Lab Manager:

Many of you have expressed interest in learning more about recent coding and reimbursement changes for blood and blood products, transfusions, and blood-related services. In response to your requests, Dahl Chase Pathology Associates and the Maine Chapter of the Clinical Laboratory Management Association are pleased to announce that we are sponsoring American Red Cross Seminars on Reimbursement in your area. The seminar will feature Chris Mancill, MA, CCP, Reimbursement Officer for American Red Cross National Headquarters as the main presenter. An agenda for the session and the speaker's biography are attached. Please see below for the date, time, and location of the programs.

*Tuesday, May 7 2:00 – 4:00 pm  
Mercy Hospital, Lower Auditorium  
144 State Street  
Portland, ME 04101*

*Wednesday, May 8 10:00 am - noon  
Bangor Banquet and Conference Center  
713 Hogan Road  
Bangor, ME 04401*

Light refreshments will be provided

**At previous seminars held in other regions, hospitals have indicated that they gained the most out of the program when multiple departments attended. Therefore, we recommend that hospitals send representatives from transfusion services and finance/patient accounts.**

Please share this announcement with staff in your facility who may be interested and RSVP, indicating the number of attendees from your hospital, to Martha Fogler for the Bangor seminar, Pat Niboli for the Portland seminar, or Martha Wildman for either seminar.

We look forward to sharing this important educational information with you.

Sincerely,

Martha Fogler  
DCPA  
942-9150  
[Martha\\_Fogler@dahlchase.com](mailto:Martha_Fogler@dahlchase.com)

Pat Niboli  
CLMA  
879-3284

Martha Wildman  
ARC  
941-2900  
1 800-432-7376  
[wildmanm@usa.redcross.org](mailto:wildmanm@usa.redcross.org)

Directions to Mercy Hospital: Take the Congress St exit off I295 (N or S) in Portland. East on Congress Street to State Street. Turn right onto State Street, Mercy Hospital is approximately one block on right.

Directions to the Bangor Conference Center: I95 to the Hogan Road Exit in Bangor. From north, turn right (from south turn left) onto Hogan Road, through 2 sets of lights, Conference Center is on right.

**Dahl Chased Pathology Associates  
and the  
Maine Chapter of the Clinical Laboratory Management Association  
present:**



**American  
Red Cross**

# **Hospital Reimbursement Seminars**

**Blood Services  
New England Region**

*Tuesday, May 7 2:00 – 4:00 pm  
Mercy Hospital, Portland*

*Wednesday, May 8 10:00 am - noon  
Bangor Conference Center, Bangor*

## **A G E N D A**

### **UPDATE ON REIMBURSEMENT FOR BLOOD AND BLOOD PRODUCTS, TRANSFUSIONS, AND RELATED SERVICES**

- Review of Medicare hospital inpatient payment systems
- Review of Medicare hospital outpatient payment systems

### **REVIEW OF RECENT CODING CHANGES**

### **REVIEW OF SPECIAL TOPICS IN BLOOD REIMBURSEMENT**

- Medicare blood deductible
- Autologous units
- Providing units to non-hospital entities
- Dialysis center billing

### **RED CROSS REIMBURSEMENT EFFORTS AND SUPPORT SERVICES**

### **DISCUSSION AND QUESTIONS**



**National Headquarters**  
American Red Cross  
1616 North Fort Myer Drive  
Arlington, VA 22209

**American Red Cross  
Biomedical Services**

Chris Mancill, MA, CCP  
Officer, Reimbursement

Biomedical Services  
National Headquarters



Chris Mancill oversees reimbursement strategy, planning, analysis, and education activities for the Biomedical Services division of the American Red Cross.

Chris has an extensive background in healthcare policy and regulatory affairs. Prior to joining the American Red Cross he was a Principal and Director of Strategic Policy Services at Covance Health Economics and Outcomes Services. Chris also has held positions with the Healthcare Financial Management Association (HFMA) and hospital organizations.

Chris is a frequent speaker at national coding and payment policy conferences and has authored numerous articles on healthcare policy and compliance issues.

Chris also holds compliance credentials as a Certified Compliance Professional from the Healthcare Fraud and Abuse Compliance Institute and is a member of HFMA and the American Association of Blood Banks. Chris received a Master of Arts from the University of Virginia and a Bachelor of Arts from Christopher New University.

To contact Chris, please email [mancillc@usa.redcross.org](mailto:mancillc@usa.redcross.org) or call 703/312-5724.